

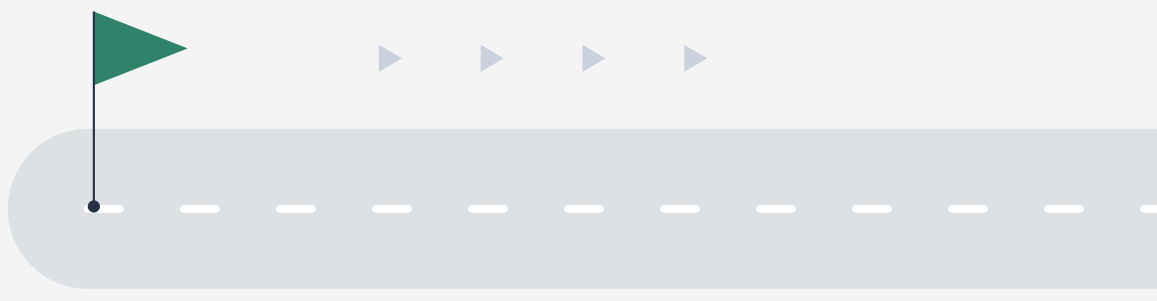
4 STOPS TO EXPECT ON THE

Road Map of an SBA Loan

If you're a business owner who needs an SBA Loan, you may feel like there's an endless road ahead. You're eager to secure capital and fuel your business with a capital source that's business-owner-friendly. Unfortunately, it's sometimes hard to see what obstacles you'll need to swerve around as you drive your loan application to the finish line.



We're here to help. These are the four challenges you can expect to block your path to an SBA Loan, along with strategies to overcome them.



SBA Loan Roadblock ①

Incomplete Loan Application Packages

If you don't have all of the right documents in order, it can drag out the entire SBA Loan process for weeks—if not longer.



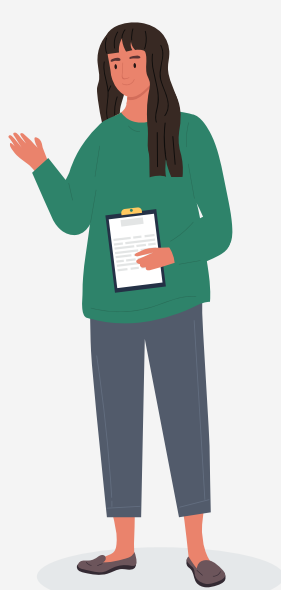
How to avoid this roadblock:

- ☒ **Identify which documents you need.**
Work with your loan provider to pinpoint essential documents. That often includes tax returns, personal financial statements, requisite SBA forms, entity documents, and more.
- ☒ **Partner with SBA Loan experts.**
If your lender is a trusted, SBA-approved lender, they'll know what documents you need and what you're missing. Top lenders will lay out a list of due diligence documents from the start of the application process and guide you through it step-by-step.

SBA Loan Roadblock ②

Third-Party Due Diligence

Whether its a loan application to buy real estate, an operating business, or heavy duty equipment, you will most likely need your lender to order and obtain an appraisal.



How to avoid this roadblock:

- ☒ **Understand the business you're buying.**
The third-party appraiser is there to protect you, so there's no reason to sidestep them. You can avoid misaligned appraisals by digging into business records, finances, market, and details



SBA Loan Roadblock ③

Landlord Lien Subordination

If your business occupies a leased premise, your landlord will have a statutory lien on your company's assets to protect it if you don't pay continual rent.

How to avoid this roadblock:

- ☒ **Ensure your lender has open discussions with your landlord.**
Your lender will most likely require the landlord to subordinate its interest in the lender's collateral.



SBA Loan Roadblock ④

Collateral Complications

Especially if you're offering real estate as collateral, the details of that asset need to be crystal clear and accurate. If titles end up not being clean or equity is lower than you first stated, it can screech your SBA Loan to a full stop.

How to avoid this roadblock:

- ☒ **Get to know your collateral.**
Double-check to make sure you know the details of the asset you're providing as collateral before you apply for your SBA Loan. If you're unsure, work with your lender to iron out the details as early as possible.



Navigate the SBA Loan Process with Experts You Trust

BNC National Bank is an SBA-approved lender that understands the ins and outs of the SBA Loan process, and we love helping new business owners navigate challenges and secure funding.

Schedule a meeting with our friendly professionals now to learn how SBA Loans fit your business.

[Schedule a Meeting](#)

